

Introduction to



Your partner in Healthcare



# The Team



# Mission



” We aim to become long-term trusted partners for selected investors and family offices providing valuable decision criteria for investment opportunities in the Healthcare sector.

Simon Nebel, PhD  
Founder and Managing Partner at VVC

” Together with our collaboration partners we provide a wide range of tailor-made services and advice to clients from the Healthcare industry such as fundraising, business strategy, licensing, and M&A.

Thomas Meier, PhD  
Managing Partner at VVC



# Simon Nebel, PhD, MBA

## Managing Partner Viopas Venture Consulting



Over the past 20 years, Simon was involved in 4 Private Equity vehicles in healthcare and renewable energy as Managing Partner at Aravis with combined assets in excess of USD 300M. These funds invested in over 25 companies of which 19 healthcare companies; 13 healthcare companies either became public companies (SWX, ATX & NASDQ) or were acquired. In 2016 Simon founded Viopas Venture Consulting where he is Managing Partner.

Simon has extensive experience as Board of Directors from public & private companies. He currently holds three Board positions.

Simon holds a master and a PhD in structural biology from the Biozentrum, University of Basel as well as an MBA from the London Business School.

### Current Board Mandates



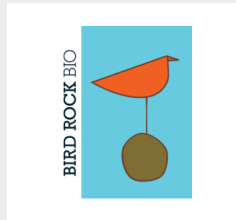
#### Chairman of the Board

Public company (ATX-Prime: MARI), Wien  
Technology platform to treat respiratory and ophthalmic conditions.  
6 Products on the market



#### Member of the Board

Private Company (Oss, Netherlands)  
Best-in-class, clinical-stage antibody-drug conjugate (ADC)  
technology platform



#### Member of the Board

Private Company (La Jolla, USA)  
clinical stage biotech developing innovative immuno-inflammatory  
regulators

# Thomas Meier, PhD

## Managing Partner Viopas Venture Consulting



Thomas is a dynamic life-science entrepreneur who established Santhera Pharmaceuticals (SIX Exchange: SANN) as successful Biotech/Specialty Pharma company in the Basel area (Switzerland). In the past 20 years he held executive manager positions (CSO and CEO) at Santhera and successfully executed merger/acquisitions, product licensing and turn-around situations.

He stepped down as Santhera's CEO in late 2019 and became Managing Partner at Viopas Venture Consulting in 2020. Currently Thomas holds three Board positions.

Thomas has a PhD in Biology and is lecturer in neurosciences at the Biozentrum, University of Basel. He is an internationally recognized scientists with track record in clinical research of orphan diseases.

### Current Board Mandates



#### **Founder, Member of the Board, Chairman of the Scientific Committee**

Public company (Basel)  
Dedicated to treatments in rare diseases



#### **Member of the Board, Member of the Development Committee**

Private Company (Basel, Israel)  
Treatment of neuropathic pain



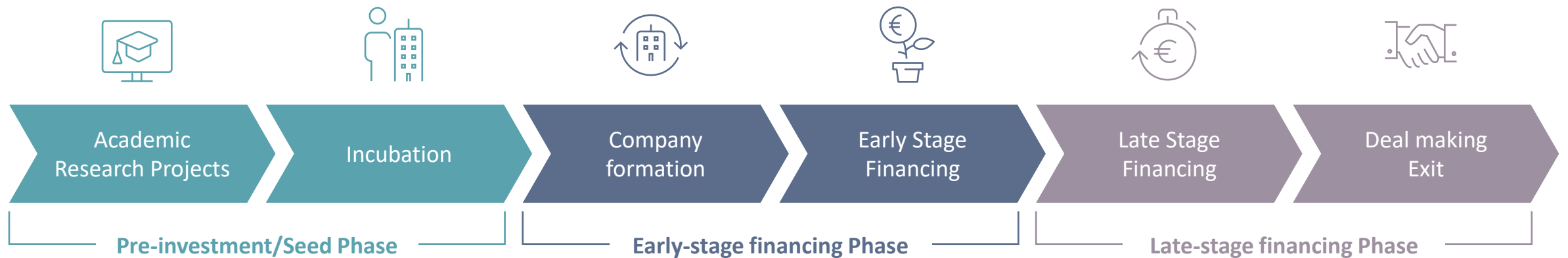
#### **Chairman of the Board**

Private Company (Zürich, Basel)  
Microbiome-based treatment modalities

# Our Services



# We identify investment opportunities and support businesses across the value chain



**Early project scouting** by access to academic networks, entrepreneurs, and incubators

**Support start-ups** in pre-seed and seed stage as friendly challengers

Interacting with founders/management/VCs to **identify attractive investment cases**

**Support promising companies** as business or finance advisors and Board members

Advise on selected late-stage investment opportunities, especially with **attractive risk/return profile, early exit potential**

**Support mature companies** in business development (e.g., product license, divestment or M&A)

# For the Healthcare Investor

## How we support your investment decision

We support  
private investors  
and family offices



Evaluate and present  
investment opportunities from  
the Healthcare sector



Review of existing  
portfolios



Prioritize investment  
opportunities



Prepare risk  
assessments



Due diligence (technology,  
market positioning, competitive  
intelligence, finance)



Represent investors vis a vis the  
Company (e.g., as member of  
the Board of Directors)

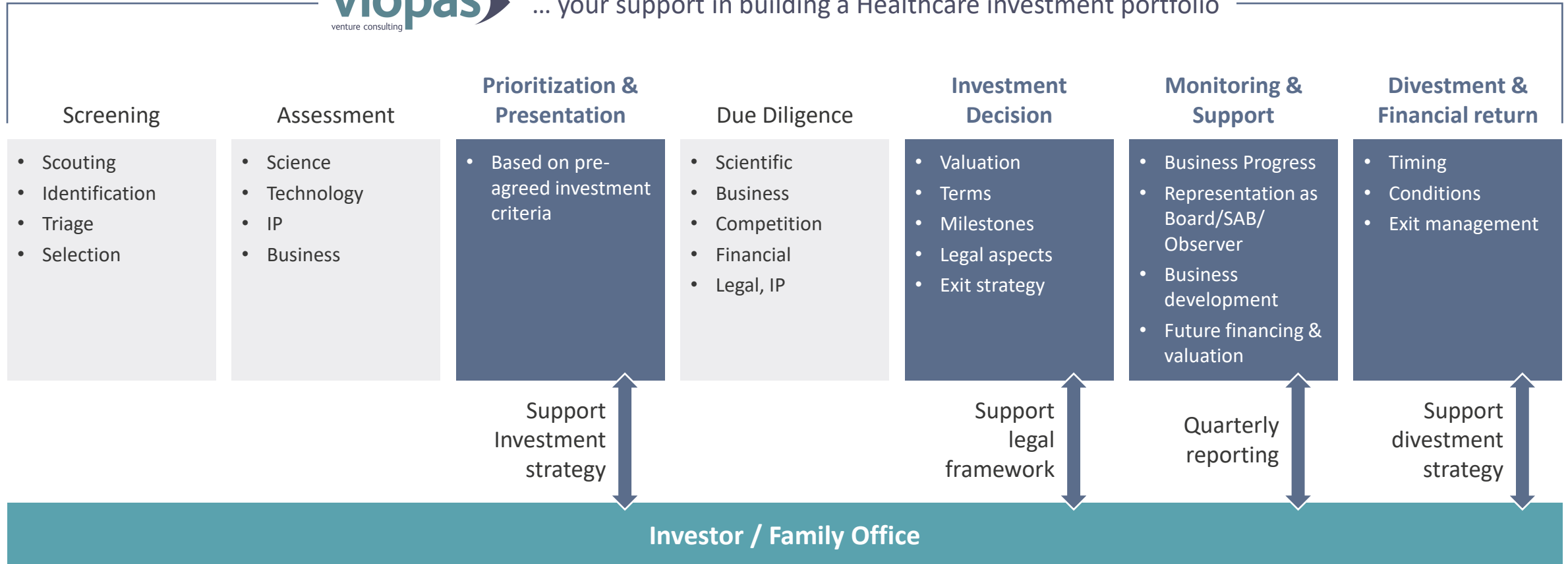


# For the Healthcare Investor

## VVC - trusted partner for your healthcare investment portfolio



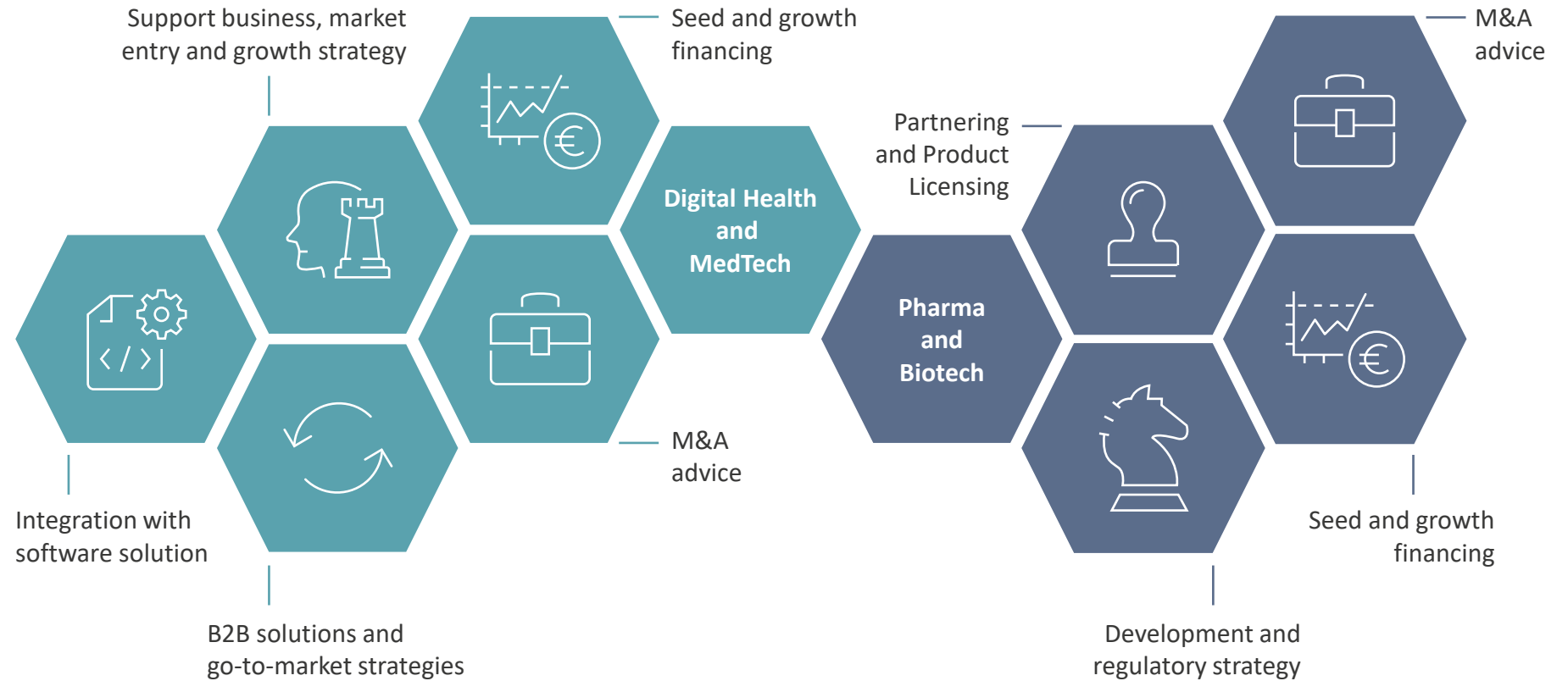
... your support in building a Healthcare investment portfolio



# For the Healthcare Business

## How we support your business – together with our Strategic Partners

We support businesses in Digital Health/ MedTech and Pharma/Biotech



# Regional Focus



# We identify investment opportunities and support Healthcare businesses in Europe - with special emphasis on Switzerland, Austria, Germany



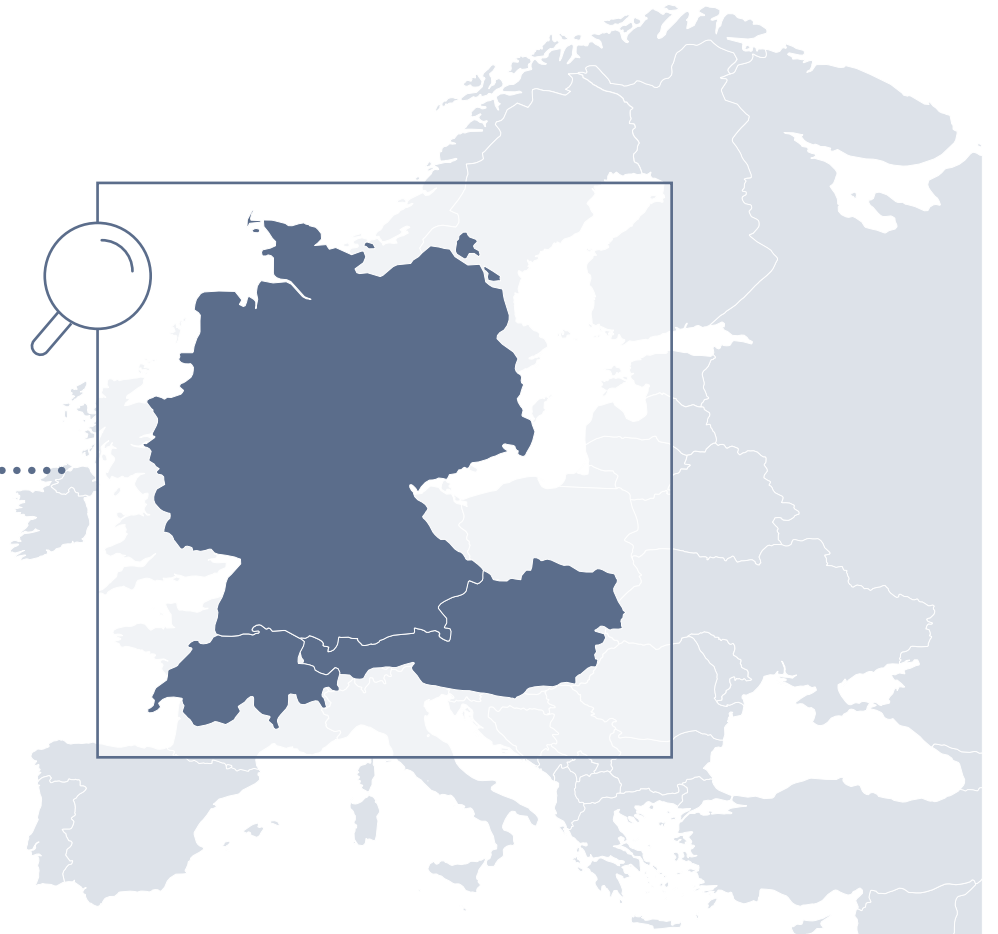
Therapeutics



Digital Health



Diagnostics



# Strategic Partnerships



# Board Advisors



In 2020  
Simon and Thomas  
of Viopas Venture  
Consulting became  
operational  
partners of  
Board Advisors



<https://www.boardadvisors.de>



10  
ADVISORS



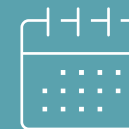
5  
OFFICES



150+  
YEARS EXPERIENCE



2005  
FOUNDED



€ 1 BN  
DEAL VALUE



# Board Advisors' Vision and Mission



” We guide businesses throughout their lifecycle, engaging at key transition points, applying our expertise in the critical areas that drive success.

Christoph Löslein,  
Founding Partner Board Advisors

## ESTABLISHED COMPANIES



As **entrepreneurs and operators** in technology companies, large and small, we know what it's like to walk in your shoes (or similar ones).

We help you build your strategic plans and execution paths, including go-to-market plans, **identification of emerging markets, mergers and acquisitions, financing and executive development.**

## ENTREPRENEURS AND VENTURES



Building a new company is exciting. **We are entrepreneurs ourselves** and have launched companies, financed and scaled companies and sold companies.

We can **finetune your business model**, we can help you with your **financial plans**, we can support building and implementing your **go-to-market strategy**, and we can help **prepare and manage your fundraising.**

## INVESTORS

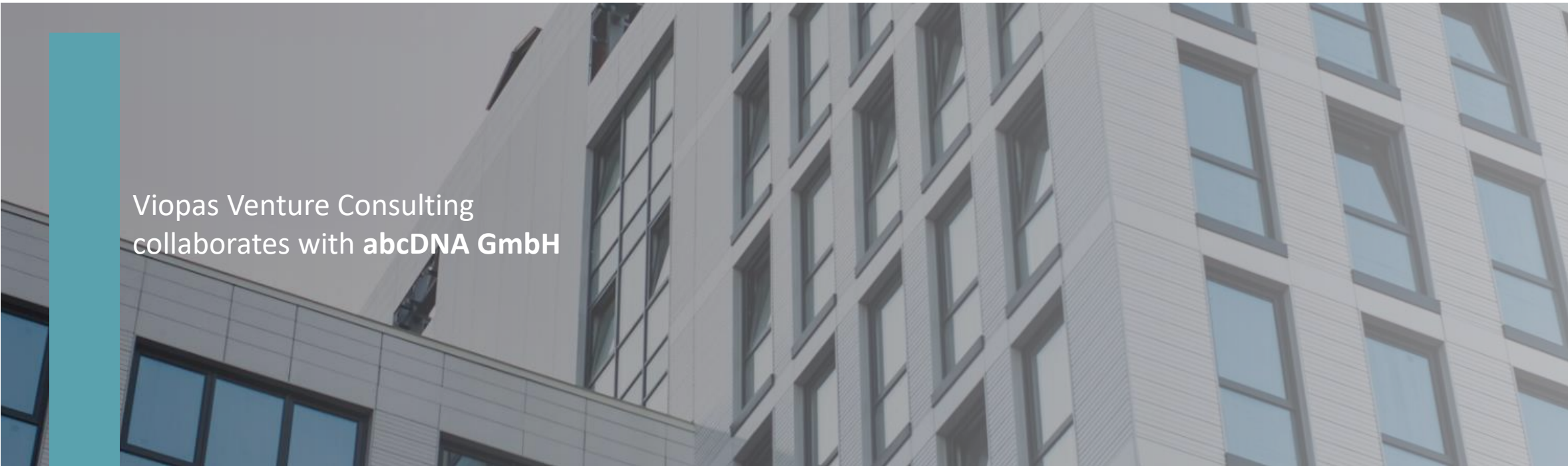


Our team has worked **hand-in-hand with the most active financial sponsors** in the IT and Digital Health industry.

We can offer **our expertise throughout your investment cycle**, starting with your investment thesis, through market assessment, due diligence and deal execution, to integration support and exit.

We can work with you and your portfolio companies to **operationalize best practices** and **maximize value** by leveraging strategy, growth and cost drivers.





Viopas Venture Consulting  
collaborates with abcDNA GmbH



<https://www.abcdna.xyz>

LinkedIn



# Luca Bolliger, PhD

## Founder abcDNA GmbH



Luca joined the pharmaceutical industry as a Global Discovery Portfolio Manager in the Pharma Strategy Unit at Hoffmann-La Roche Ltd. He then pursued his career in the financial industry as a Fundamental Analyst at BT&T asset management, and as a freelance consultant. Subsequently, he was Director Business Development at Actelion before he joined Novimmune in the same function. In his last position as VP Corporate Licensing at Recordati Group Luca was member of the Executive Management responsible for licensing activities of Recordati with special emphasis on orphan diseases. He was also responsible for Recordati's alliances. Currently, Luca serves on the three Boards, including the Swiss Biotech Association.

Luca studied biochemistry at the ETH in Zürich and completed his undergraduate studies with a Master in Immunology followed by a PhD in biochemistry from at the Biozentrum, University of Basel in biochemistry. He also was a member of the Basel Institute for Immunology.

### Current Board Mandates



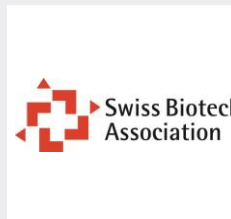
#### Member of the Board

Clinical-stage private company (Lyon)  
Dedicated to treatments in CNS



#### Member of the Board

Private Company (Root)  
Dedicated to the discovery of molecules with new structural diversity



#### Member of the Board

Industry association (Zürich)  
Swiss Biotech Industry Association



# Contact



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## Viopas Venture Consulting GmbH

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**Managing Partner**



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