

NEWS RELEASE

**VIOPAS Venture Consulting together with Peak Spirit and BDO Consulting
awarded framework agreement for
“aws First Incubator” founders advisory program**

- *Viopas Venture Consulting, VVC (Switzerland) together with BDO Consulting (Austria) were selected by the Austria Wirtschaftsservice (aws) for their “aws First Incubator” founders advisory program*
- *Strong collaboration with Peak Spirit, a subsidiary of VVC, completes the comprehensive service offering of this four-year framework agreement*
- *Founders advisory program supports early-stage entrepreneurial teams within the “aws First Incubator” program through comprehensive and practice-oriented advice and training*

Vienna / Basel / Zurich – 24th February, 2026

Viopas Venture Consulting (VVC), headquartered in Basel (Switzerland), together with BDO Consulting Austria, has been awarded the public tender for the founders’ advisory program “Gründungsberatung – aws First Incubator” by Austria Wirtschaftsservice (aws) as one of three selected providers.

As part of a four-year framework agreement, BDO Consulting and Viopas Venture Consulting will support early-stage founding teams within the “aws First Incubator” program through a comprehensive and practice-oriented advisory offering. The collaboration has already commenced, with the first workshops successfully conducted.

A significant part of the advisory work will be delivered by Peak Spirit, a subsidiary of Viopas Venture Consulting. Peak Spirit brings many years of hands-on experience in working with very early-stage, high-tech and science-driven startups and will actively contribute its operational expertise to the program.

The program consists of several full-day workshops covering key topics essential for early-stage founders, including:

- Corporate and business strategy
- Pitching and storytelling

- Financing and funding strategies
- Legal fundamentals for startups
- Human resources and team development
- Sales and marketing
- Stakeholder management

In addition to the workshops, each founding team receives up to ten hours of individual coaching with experienced experts from Viopas Venture Consulting, Peak Spirit, and BDO Consulting, ensuring tailored support for their specific challenges and growth ambitions.

“We are very pleased to contribute our expertise to the aws First Incubator program and to actively support the diverse and dynamic Austrian startup ecosystem,” says **Dr. Hannes Oberschmid**, Partner, BDO Consulting.

Dr. Simon Nebel, Managing Partner at Viopas Venture Consulting adds: „The collaboration with aws, Peak Spirit, and BDO Consulting enables us to provide founders with structured, high-quality guidance at a critical stage of their entrepreneurial journey.”

BDO Consulting, Viopas Venture Consulting and Peak Spirit look forward to the continued collaboration with Austria Wirtschaftsservice over the coming years and to supporting innovative founding teams in building sustainable and scalable businesses.

About BDO Austria Group

At BDO we believe that exceptional entrepreneurship deserves particular attention! Our experienced experts help you realize your untapped potential. We support your project every step of the way, fine-tuning all the right elements to deliver the best solution to meet your challenge. We see ourselves as a builder of bridges: To ensure your future success, we are committed to innovative strategies and holistic solutions. Reliable, clear communication is paramount in everything we do. That’s why, as your contact partner, we are always ready to listen.

Employing over 1200 staff members in Austria alone, you will benefit from our wealth of expertise in advisory, assurance, tax as well as business Services & outsourcing. In coordination with our international network, you can be assured of sustainable project success even beyond national borders. You can expect competent support in 169 countries, all of which have the same rigorously high-quality standards.

We surpass ourselves, growing strong alongside our customers.

About Peak Spirit GmbH

Peak Spirit GmbH, a subsidiary of Viopas Venture Consulting, specializes in the commercialization and market entry of early-stage ventures. The firm combines strategic market validation with hands-on execution across market research and validation, marketing strategy and execution, and sales and business development.

With over 300 market entry projects completed, Peak Spirit works both on a project basis and in fractional Chief Business Officer roles, leveraging deep domain expertise and an extensive network to help innovative ventures achieve early traction and sustainable growth.

For further information, please visit www.peakspirit.ch

About Viopas Venture Consulting GmbH

Viopas Venture Consulting (VVC) is a strategic advisory firm supporting entrepreneurs, startups, and growth-stage companies in building scalable and sustainable businesses. The firm specializes in venture strategy, capital readiness, business model development, and strategic partnerships.

With a strong focus on long-term value creation, Viopas Venture Consulting works closely with founders and leadership teams to navigate complex growth challenges, strengthen investor positioning, and accelerate market expansion. By combining entrepreneurial experience with structured execution, Viopas Venture Consulting delivers hands-on, results-driven advisory services in life science.

VVC is represented in Basel, Zürich, Munich and Vienna.

For further information, please visit www.viopasventure.ch

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